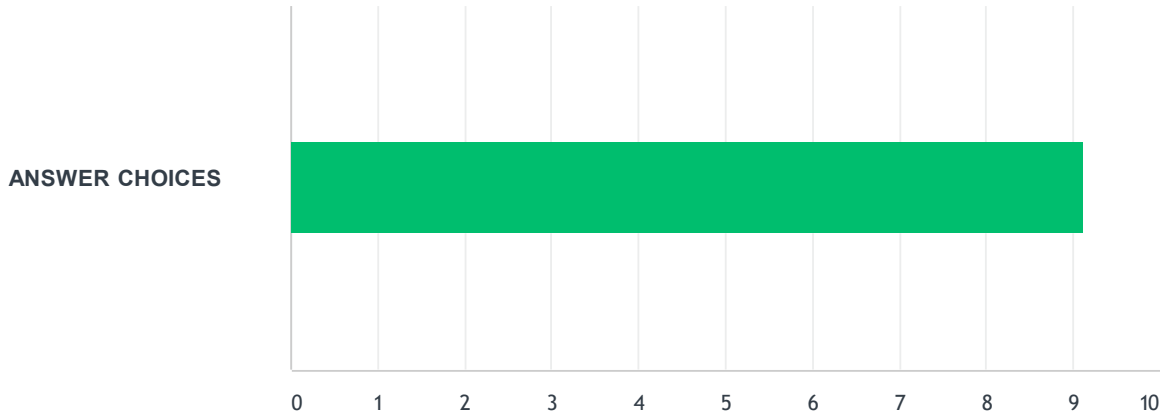


Q1 I find the Remedi consultant(s) who work on my account approachable, professional, and experts in their field. (Disagree/Agree)

(1= strongly disagree 10= strongly agree)

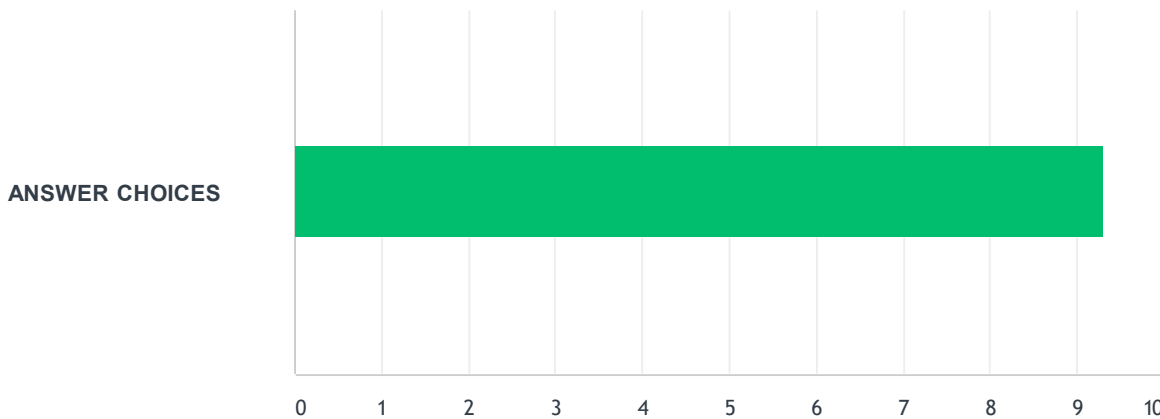


AVERAGE NUMBER

9

Q2 I find the Remedi account representative(s) who serve my account approachable, professional, and experts in their field.

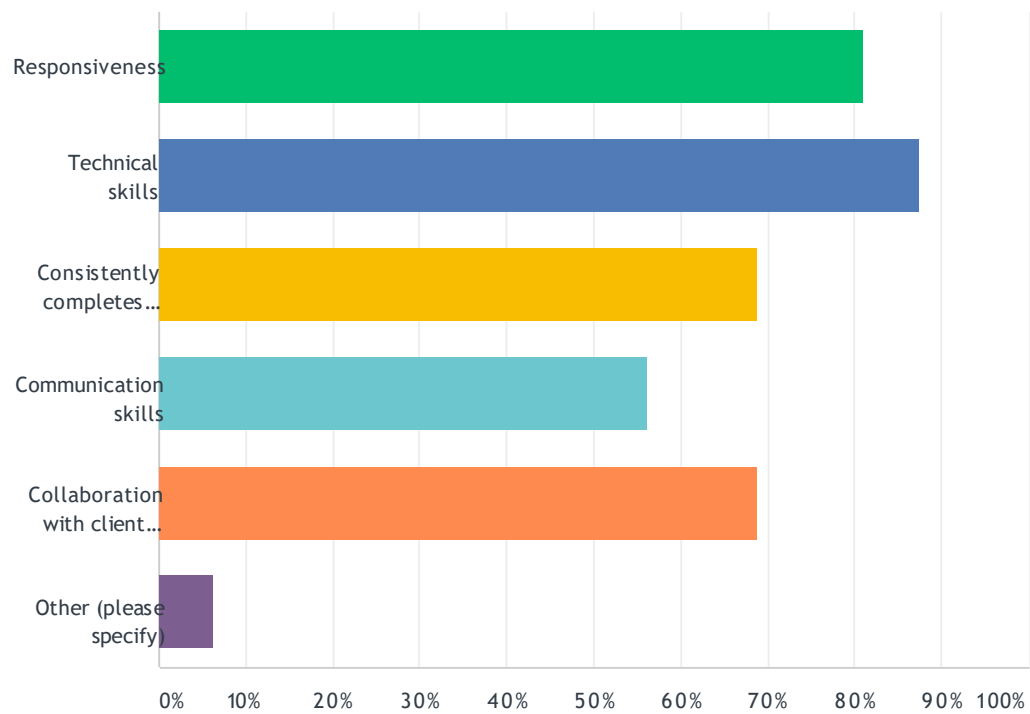
(1=strongly disagree 10= strongly agree)



AVERAGE NUMBER

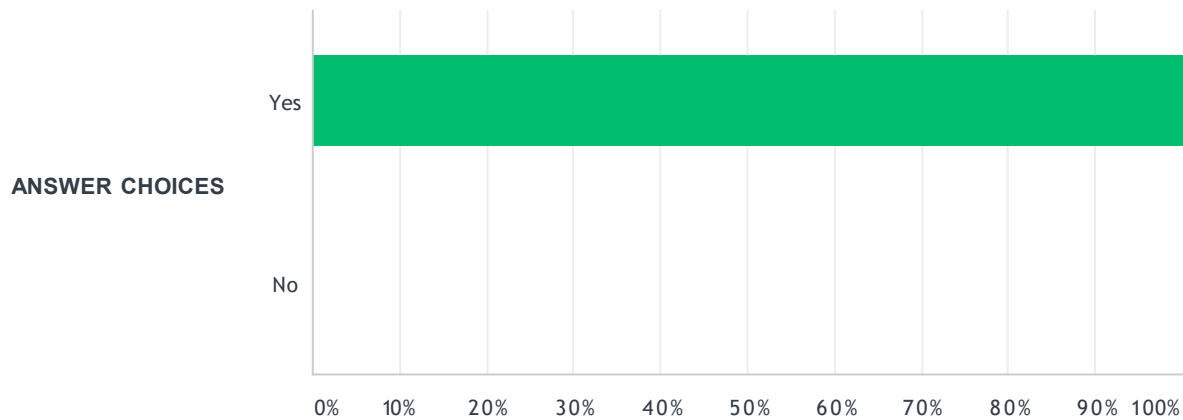
9

Q3 Remedi’s best attributes are (check all that apply):



ANSWER CHOICES	RESPONSES
Responsiveness	81.25%
Technical skills	87.50%
Consistently completes projects on time	68.75%
Communication skills	56.25%
Collaboration with client team	68.75%
Other (please specify)	6.25%

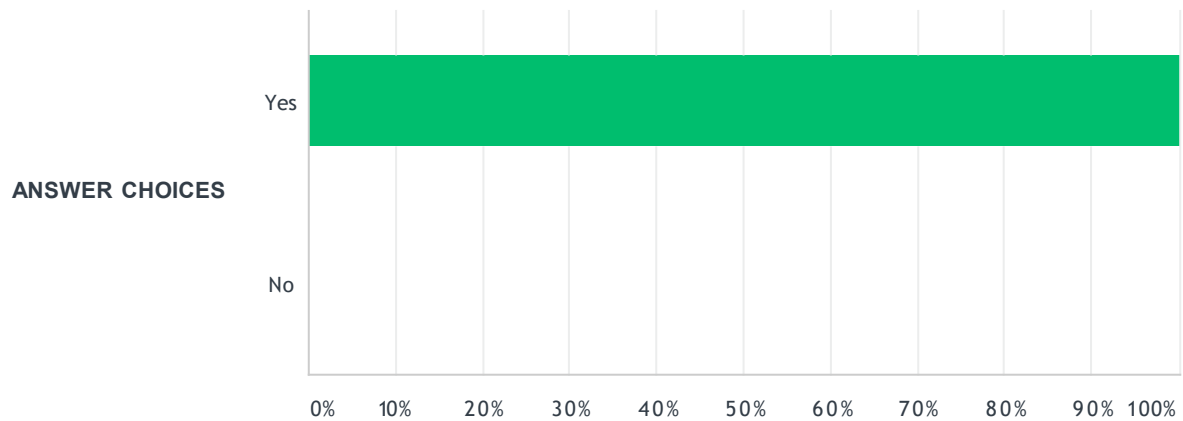
Q4 Is it important to you that Remedi uses consultants to scope projects and not salespeople?

**RESPONSES**

100.00% Yes

0.00% No

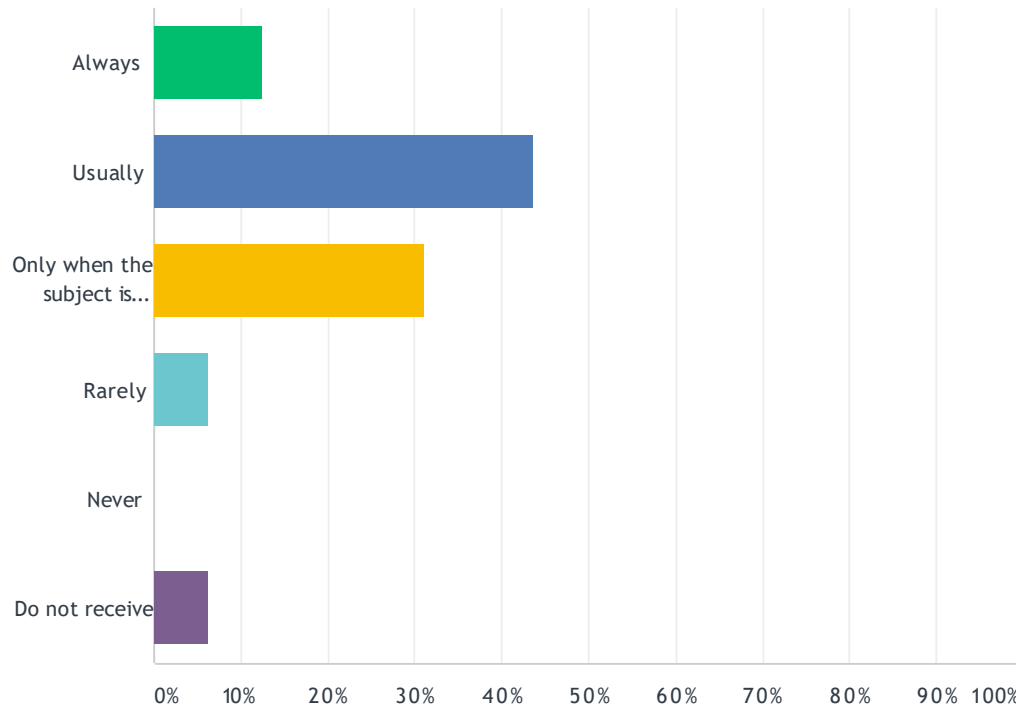
Q5 Would you recommend Remedi to a peer?

**RESPONSES**

100.00% Yes

0.00% No

Q7 I read Remedies scheduled emails (check one):

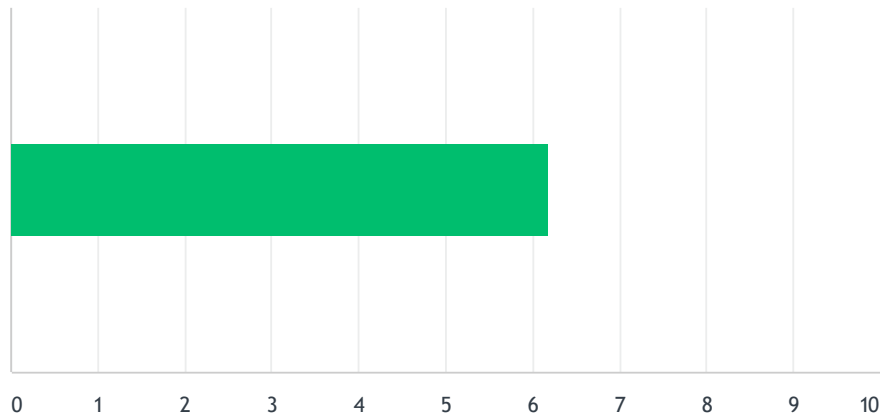


ANSWER CHOICES	RESPONSES
Always	12.50%
Usually	43.75%
Only when the subject is relevant to a current need or pain point	31.25%
Rarely	6.25%
Never	0.00%
Do not receive	6.25%

Q8 I welcome Remedi's scheduled emails.

(1= strongly disagree 10= strongly agree)

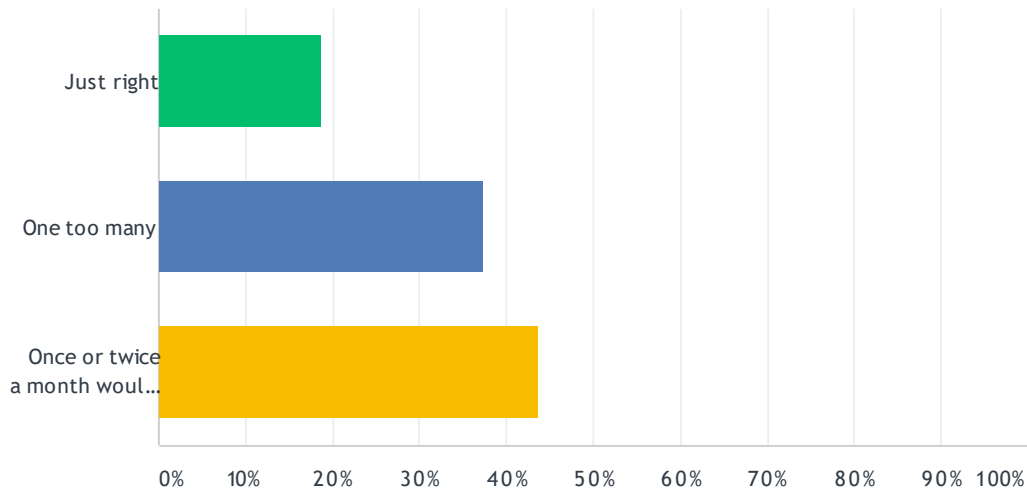
ANSWER CHOICES



AVERAGE NUMBER

6

Q9 I find the twice-per-week frequency of Remedi's scheduled emails (check one):



ANSWER CHOICES

RESPONSES

Just right

18.75%

One too many

37.50%

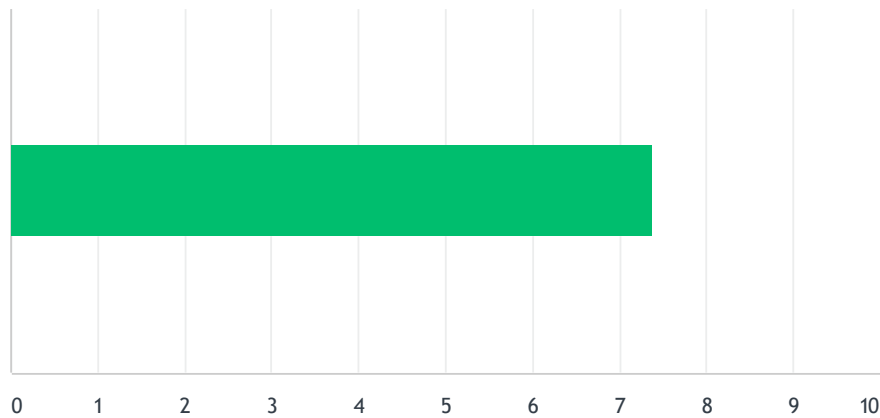
Once or twice a month would be better

43.75%

Q10 I find Remedi's educational content such as blogs, decision guides, eBooks, and webinars relevant and helpful.

(1= strongly disagree 10= strongly agree)

ANSWER CHOICES



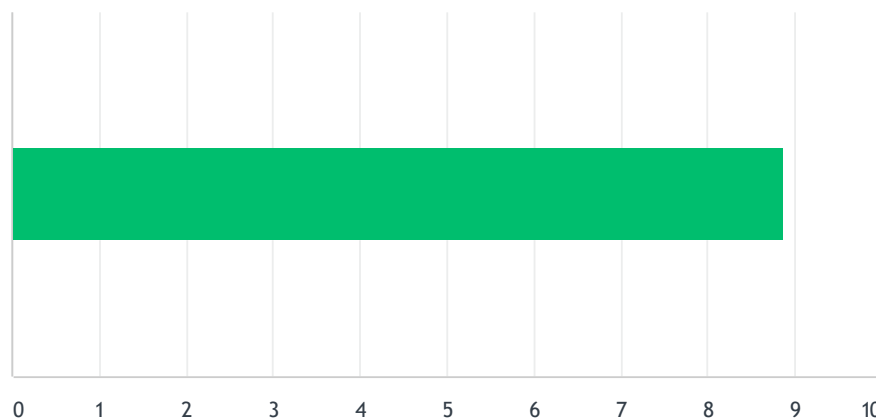
AVERAGE NUMBER

7

Q11 Up to date B2B integration, system integration, and eCommerce capabilities are a competitive necessity in the industry.

(1= strongly disagree 10= strongly agree)

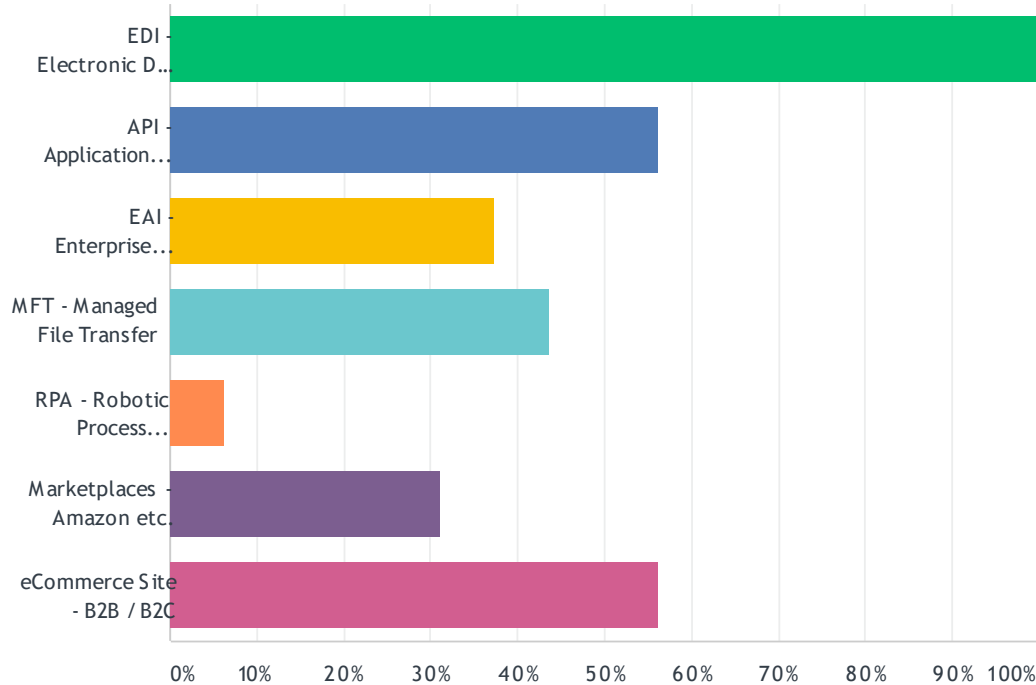
ANSWER CHOICES



AVERAGE NUMBER

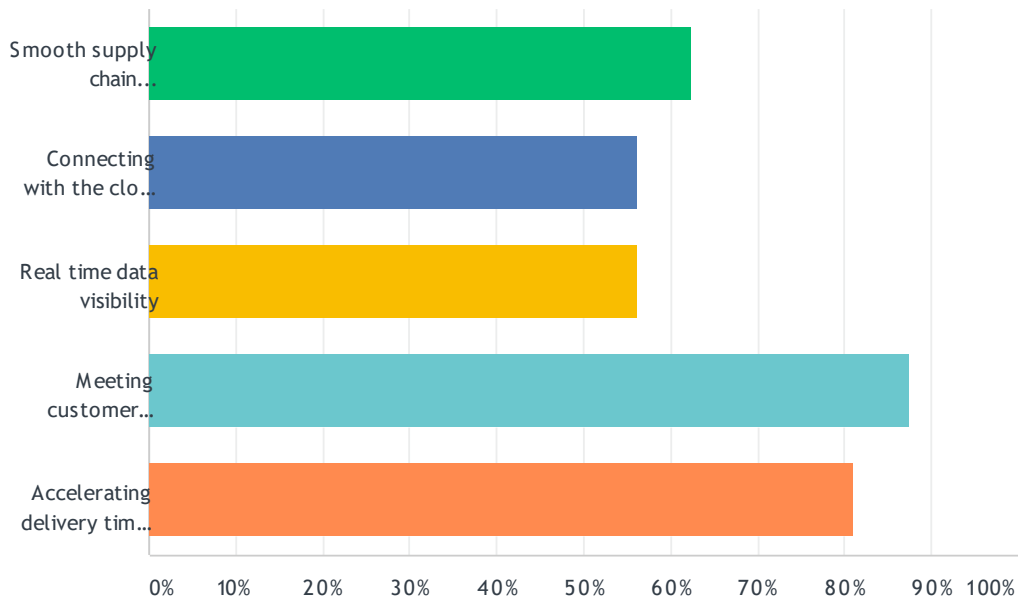
9

Q12 The integration responsibilities within my group include the following (check all that apply):



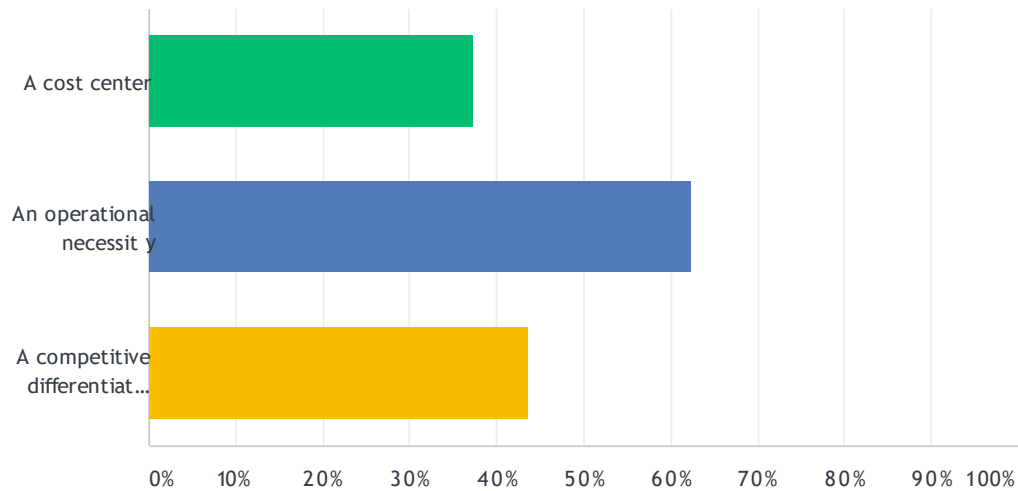
ANSWER CHOICES	RESPONSES
EDI - Electronic Data Interchange	100.00%
API - Application Programming Interface	56.25%
EAI - Enterprise Application Integration / Middleware	37.50%
MFT - Managed File Transfer	43.75%
RPA - Robotic Process Automation	6.25%
Marketplaces - Amazon etc.	31.25%
eCommerce Site - B2B / B2C	56.25%

Q13 EDI, EAI, MFT, and API skills and solutions are essential to
(check all that apply):



ANSWER CHOICES	RESPONSES
Smooth supply chain operations	62.50%
Connecting with the cloud, customers, suppliers, and remote staff	56.25%
Real time data visibility	56.25%
Meeting customer experience expectations and SLAs	87.50%
Accelerating delivery times, avoiding errors, and reducing costs	81.25%

Q14 In our organization, IT expenditures are considered (check all that apply):



ANSWER CHOICES	RESPONSES
A cost center	37.50%
An operational necessity	62.50%
A competitive differentiator by line of business leaders	43.75%