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IBM B2B Partner Profile: REMEDI

Publication Date: October 16, 2018

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Summary

REMEDI, founded in 1994 and based in Columbus, Ohio is a B2B and data integration software, services, and IT resource provider. It is an IBM gold-accredited business partner for the IBM Watson Supply Chain portfolio. It has numerous large enterprises as customers across the healthcare, insurance, FMCG, logistics, aviation, automobiles, utilities, and mining industry verticals.

REMEDI Framework is a solution architecture that includes a collection of configurable business processes, tools, and accelerators that reduce time to value for the implementation of IBM B2B Integrator and other IBM Watson Supply Chain offerings. Because REMEDI's deployment methodology is delivered as a service, enterprises do not need to invest in licensing and maintaining an additional software product.

Ovum view

REMEDI has used its extensive experience in implementing IBM B2B Integrator to develop a rapid implementation framework comprising best practices in the form of configurable business processes, tools, and accelerators. The REMEDI Framework significantly reduces implementation time and effort, as well as delivering faster time to value. Enterprises can select REMEDI as a strategic partner for IT initiatives involving migration from legacy B2B/EDI platforms. Legacy migration projects frequently involve time and cost overruns, but the REMEDI Framework ensures that enterprises can be up and running on IBM B2B Integrator in a shorter time and can realize faster time to value.

Substantial results from several implementations of IBM B2B Integrator with REMEDI Framework clearly indicate REMEDI's prowess in this market segment.

Vendor profile

REMEDI Framework

REMEDI has been an IBM/Sterling partner for more than 20 years, with a track record of substantial success in delivering value to IBM B2B Integrator implementations. REMEDI is a reseller and provides support, consulting, and staffing services for a range of IBM Watson Supply Chain offerings, including:

- IBM B2B Integrator
- IBM Gentran
- IBM Transformation Extender (ITX)/ IBM Transformation Extender Advanced (ITXA)
- IBM File Gateway
- IBM Control Center (ICC)
- IBM Connect: Direct.

The range of use cases for which enterprises seek an engagement with REMEDI includes:

- EDI/B2B integration and enterprise application integration (EAI)
- software selection and implementation
- managed services

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- trading partner community management
- B2B process development
- MFT and data exchange
- data mapping, migration, and sync.

REMEDI's rapid deployment framework reduces the implementation time for IBM B2B Integrator, thereby delivering faster return on investment (RoI). It facilitates rapid trading partner onboarding and community management and offers end-to-end visibility into document flow and reporting on key performance indicators (KPIs).

REMEDI estimates that with its optimized and configurable business processes, services, and adapters, the REMEDI Framework can deliver up to 4x faster deployment. The framework offers greater automation via support for the processing of non-EDI messages and non-traditional document types, such as CSV (comma-separated values), XLSX, and PDF. With a typical REMEDI Framework implementation lasting six to eight weeks, enterprises have access to a robust solution architecture for electronic data interchange (EDI), enterprise application integration (EAI), and managed file transfer (MFT) use cases that frees up time to focus on partner management and map development.

REMEDI offers configurable activity monitors, enabling IT administrators to define processing expectations based on specific interface, partner, or message types. As part of the framework enhancements, a framework harness now provides users with the ability to develop custom business processes that readily integrate with common utility functions, such as configuration, search, and error handling.

More comprehensive reporting is offered with a dashboard portal enabling ad hoc report generation and scheduled delivery, reporting on key metrics, such as transaction totals, error percentages, and order value in dollars. Another key framework enhancement provides users with the ability to categorize business process exceptions and assign priority, notification groups, and escalation procedures.

With REMEDI visibility portal, users can exploit the document search capability that provides access to source and destination data. In terms of specific search options, there is support for data search across transport, partner, EDI, and data type levels. The REMEDI visibility portal, which was developed after more than 15 years of experience in implementing IBM B2B Integrator, offers comprehensive methodologies for relatively complex processing requirements, such as those involving mission-critical, high-volume transactions. It can be used for a range of process requirements, including for EDI, non-EDI, EAI, and MFT processing. Users have access to role-based visibility, with support for over seven years of document visibility.

Table 1: Data sheet: REMEDI

Product name	REMEDI Framework	**Product classification**	Solution architecture for implementing IBM B2B Integrator and other IBM Watson supply chain solutions
Industries covered	All vertical industries	**Geographies covered**	Mainly North America
Email	shulme@remedi.com	**Contact number:**	1-(614) 436-4040
URL	https://www.remedi.com/	**Routes to market**	IBM partner
Company headquarters	Columbus, OH, US	**Number of employees**	15

Source: REMEDI

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Appendix

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Ovum Consulting

We hope that this analysis will help you make informed and imaginative business decisions. If you have further requirements, Ovum's consulting team may be able to help you. For more information about Ovum's consulting capabilities, please contact us directly at consulting@ovum.com.

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